

2018 Budget vs Actual

Operating Revenue:

	2018 Budget	Actual	50.0%
Hangar Rentals	\$ 239,628	\$ 118,106	49.3%
Tiedown Rentals	\$ 2,244	\$ 825	36.7%
AP-1 Rental	\$ 22,320	\$ -	0.0%
Immelman Hangars Land Lease	\$ 14,196	\$ 14,196	100.0%
AP- 5 and 6 residential rentals	\$ 22,771	\$ 11,386	50.0%
Electrical Fees	\$ 12,012	\$ 5,818	48.4%
All other AP operating revenue	\$ 2,759	\$ 3,159	114.5%
Fuel revenue	\$ 125,000	\$ 75,799	
<b>Total Airport Revenues</b>	<b>\$ 440,930</b>	<b>\$ 229,288</b>	<b>52.0%</b>
Moorage fees	\$ 549,134	\$ 281,754	51.3%
Waverunner fees	\$ 13,000	\$ 9,348	71.9%
Set up fees	\$ 9,000	\$ 6,710	74.6%
LR tickets	\$ 25,000	\$ 6,818	27.3%
LR permits	\$ 25,000	\$ 15,000	60.0%
Electricity revenue	\$ 22,425	\$ 12,747	56.8%
Property Resources (Puffin Café)	\$ 4,535	\$ 2,267	50.0%
Dolphin Yacht Club	\$ 4,380	\$ 2,190	50.0%
Riverside Marine	\$ 63,444	\$ 31,722	50.0%
OHSU Lease	\$ 1,063	\$ 532	50.0%
RLA Ice	\$ 250	\$ 30	12.1%
All other MA operating revenue	\$ 31,238	\$ 15,854	50.8%
Fuel revenue	\$ 180,000	\$ 48,982	
<b>Total Marina Revenues</b>	<b>\$ 928,469</b>	<b>\$ 433,955</b>	<b>46.7%</b>
IP Ground leases	\$ 423,253	\$ 240,748	56.9%
IP spur track leases	\$ 12,789	\$ 6,369	49.8%
Bldg 3 - Kemira	\$ 106,158	\$ 53,697	50.6%
Bldg 4 - Pump Dynamics	\$ 68,598	\$ 33,300	48.5%
Bldg 5 - MJ Glass Productions	\$ 43,343	\$ 21,510	49.6%
Bldg 6 - Kemira	\$ 161,290	\$ 79,813	49.5%
Bldg 7 - Calvert	\$ 128,304	\$ 64,152	50.0%
Bldg 8 - Corrosion, No Limit Engineering	\$ 75,548	\$ 37,257	49.3%
Bldg 9 - Intech	\$ 96,120	\$ 49,021	51.0%
Bldg 10 - Washougal River Cartridge	\$ 38,448	\$ 19,032	49.5%
Bldg 11 - Ponder Burner & Miller Mfg	\$ 107,367	\$ 52,950	49.3%
Bldg 12 - Precision Saw/Etec/Plastic Forming Svcs	\$ 85,395	\$ 41,984	49.2%
Bldg 14 - Panther RV/Fastenal/54-40	\$ 89,552	\$ 44,536	49.7%
Bldg 15 - Foods In Season	\$ 121,308	\$ 60,654	50.0%
Bldg 16 - DS Fabrication	\$ 80,965	\$ 40,086	49.5%
Bldg 17 - Foods In Season/Lumino/MJ Glass Prod.	\$ 144,261	\$ 72,009	49.9%
Bldg 18 - iFillCup/Panther RV	\$ 198,000	\$ 21,450	10.8%
City of Camas	\$ 42,720	\$ 21,360	50.0%
Westlie Ford	\$ 155,052	\$ 77,526	50.0%
Tenant Security Deposits	\$ -	\$ 27,009	
Utility revenue from tenants	\$ 15,000	\$ 7,826	52.2%
All other IP operating revenue	\$ 10,500	\$ 6,560	62.5%
<b>Total Real Estate/IP Revenues</b>	<b>\$ 2,203,971</b>	<b>\$ 1,078,850</b>	<b>49.0%</b>
<b>Park Revenues</b>	<b>\$ 5,000</b>	<b>\$ 10,195</b>	<b>203.9%</b>
<b>General &amp; Administrative Revenues</b>	<b>\$ 15,000</b>	<b>\$ 13,410</b>	<b>89.4%</b>
<b>TOTAL OPERATING REVENUE</b>	<b>\$ 3,593,370</b>	<b>\$ 1,765,698</b>	<b>49.1%</b>

*Non-operating revenue*

	2018 Budget	Actual	50.0%
Taxes levied for:			
General purposes	\$ 1,126,561	\$ 653,093	58.0%
Debt service requirements	\$ 1,300,000	\$ 710,382	54.6%
Investment income	\$ 40,000	\$ 62,046	155.1%
Disposal of capital asset	\$ 144,263	\$ 1,067,885	740.2%
Misc tax revenue	\$ 35,000	\$ 41,203	117.7%
State grant/loan:			
WA State Parks & Rec	\$ 1,200	\$ -	
CERB	\$ 1,800,000	\$ 1,265,399	
Federal grant: EDA	\$ 1,875,000	\$ 1,457,857	
Other Misc Revenue	\$ -	\$ -	
Insurance recovery	\$ -	\$ 258,592	
<b>TOTAL NON-OPERATING REVENUE</b>	<b>\$ 6,322,024</b>	<b>\$ 5,516,457</b>	<b>87.3%</b>

<b>TOTAL REVENUE</b>	<b>\$ 9,915,394</b>	<b>\$ 7,282,154</b>	<b>73.4%</b>
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2018 Budget vs Actual

*Operating Expenditures*

	2018 Budget	Actual	50.0%
Payroll	\$ 80,856	\$ 33,857	41.9%
Advertising	\$ 4,000	\$ 1,676	41.9%
Outside services	\$ 7,000	\$ 21,487	307.0%
Legal	\$ 2,000	\$ 23	1.1%
Supplies (Airport)	\$ 6,000	\$ 2,441	40.7%
Janitorial	\$ 700	\$ 511	73.1%
Fire System Monitoring	\$ 1,800	\$ 1,186	65.9%
Insurance	\$ 29,000	\$ 867	3.0%
Utilities	\$ 17,000	\$ 8,703	51.2%
Internet	\$ 1,050	\$ 639	60.9%
Clean Water Tax (Stormwater)	\$ 5,000	\$ 4,976	99.5%
Maintenance (grounds)	\$ 4,500	\$ 2,260	50.2%
Maintenance (structures)	\$ 5,000	\$ 1,938	38.8%
Maintenance (equipment)	\$ 3,000	\$ 1,087	36.2%
Misc Expenses	\$ 300	\$ 136	45.4%
Fuel Expense	\$ 110,000	\$ 64,266	58.4%
Fuel Credit Card Expense	\$ 4,125	\$ 2,443	59.2%
<b>Total Airport Expenditures</b>	<b>\$ 281,331</b>	<b>\$ 148,497</b>	<b>52.8%</b>

Payroll	\$ 197,525	\$ 83,826	42.4%
Maintenance (Equipment)	\$ 9,000	\$ 3,995	44.4%
Maintenance (Structures)	\$ 8,000	\$ 390	4.9%
Advertising	\$ 5,000	\$ 2,538	50.8%
Outside services	\$ 9,500	\$ 5,457	57.4%
Legal	\$ 2,000	\$ -	0.0%
Supplies	\$ 12,000	\$ 7,032	58.6%
Janitorial Supplies	\$ 2,000	\$ 1,138	56.9%
Equipment Fuel	\$ 1,500	\$ 545	36.4%
Security	\$ 3,000	\$ -	0.0%
Insurance	\$ 51,500	\$ -	0.0%
Utilities	\$ 39,000	\$ 17,995	46.1%
Misc Expenses	\$ 12,000	\$ 1,717	14.3%
Maintenance (Docks)	\$ 8,000	\$ 1,748	21.9%
Maintenance (Grounds)	\$ 5,000	\$ -	0.0%
Fuel Expense	\$ 165,000	\$ 30,635	18.6%
Fuel Credit Card Expense	\$ 4,500	\$ 732	16.3%
<b>Total Marina Expenditures</b>	<b>\$ 534,525</b>	<b>\$ 157,750</b>	<b>29.5%</b>

Payroll	\$ 313,618	\$ 133,428	42.5%
Advertising	\$ 9,000	\$ 5,025	55.8%
Outside Services	\$ 28,000	\$ 20,319	72.6%
Legal fees	\$ 15,000	\$ 6,589	43.9%
Real Estate Commission Expense	\$ 46,170	\$ 34,478	74.7%
Supplies	\$ 15,000	\$ 4,267	28.4%
Fire System Monitoring	\$ 12,000	\$ 6,897	57.5%
Insurance	\$ 90,000	\$ 3,280	3.6%
Utilities	\$ 33,000	\$ 12,894	39.1%
Stormwater	\$ 6,900	\$ -	0.0%
Internet	\$ 1,400	\$ 813	58.1%
Maintenance (Grounds)	\$ 18,000	\$ 9,040	50.2%
Maintenance (Levee)	\$ 47,000	\$ 25,145	53.5%
Misc Expenses	\$ 1,000	\$ -	0.0%
Maintenance (Structures)	\$ 30,000	\$ 10,949	36.5%
Maintenance (Pumps)	\$ 3,000	\$ 4,012	133.7%
Maintenance (Equipment)	\$ 5,000	\$ 4,135	82.7%

Maintenance (Rail)	\$ 2,500	\$ 1,188	47.5%
Tenant Security Deposit Released	\$ -	\$ 1,776	
<b>Total Real Estate/IP Expenditures</b>	<b>\$ 676,588</b>	<b>\$ 284,236</b>	<b>42.0%</b>
Park Expenditures	\$ 125,579	\$ 42,374	33.7%
General & Administrative Expenditures	\$ 1,812,234	\$ 928,147	51.2%
<b>TOTAL OPERATING EXPENSE</b>	<b>\$ 3,430,257</b>	<b>\$ 1,561,004</b>	<b>45.5%</b>

<b>NET OPERATING INCOME</b>	<b>\$ 163,113</b>	<b>\$ 204,693</b>	<b>125%</b>
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*Non-Operating Expense*

	2018 Budget	Actual	50.0%
CERB Loan	\$ 37,425	\$ 37,425	100.0%
GO & Revenue Bond Interest Expense	\$ 570,115	\$ 285,058	50.0%
GO & Revenue Bond Principal Expense	\$ 685,000	\$ -	0.0%
Bond Administrative Expense	\$ 4,800	\$ -	0.0%
Election Expense	\$ 16,000	\$ 12,024	75.2%
Purchase of Capital Assets	\$ 8,714,267	\$ 4,401,555	50.5%
<b>TOTAL NON-OPERATING EXPENSE</b>	<b>\$ 10,027,607</b>	<b>\$ 4,736,061</b>	<b>47%</b>

<b>TOTAL EXPENSE</b>	<b>\$ 13,457,864</b>	<b>\$ 6,297,065</b>	<b>47%</b>
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<b>NET INCOME</b>	<b>\$ (3,542,470)</b>	<b>\$ 985,089</b>	<b>-28%</b>
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**Payroll**

	2018 Budget	Actual	50.0%
G&A Permanent EE Salary	\$ 845,406	\$ 426,789	50.5%
G&A Standby	\$ 9,400	\$ 4,660	49.6%
G&A Permanent EE Overtime	\$ 9,500	\$ 4,959	52.2%
G&A Benefits & Taxes	\$ 404,865	\$ 214,413	53.0%
G&A Seasonal EE	\$ 15,000	\$ 24,759	165.1%
Airport Payroll	\$ 80,856	\$ 33,857	41.9%
Marina Payroll	\$ 197,525	\$ 83,826	42.4%
IP Payroll	\$ 313,618	\$ 133,428	42.5%
Park Payroll	\$ 81,279	\$ 26,755	32.9%
Commissioner Payroll	\$ 87,163	\$ 45,222	51.9%
<b>Total Payroll Cost</b>	<b>\$ 2,044,612</b>	<b>\$ 998,668</b>	<b>48.8%</b>

2018 Budget vs Actual

General & Administrative Revenues	2018 Budget	Actual	50.0%
Sponsorship Revenues	\$ 14,300	\$ 12,150	
Meeting Room Fees	\$ 700	\$ 1,260	
<b>Total General &amp; Administrative Revenues</b>	<b>\$ 15,000</b>	<b>\$ 13,410</b>	<b>89.4%</b>

General & Administrative Expenses	2018 Budget	Actual	50.0%
Salaries and wages	\$ 845,406	426,789	50%
Seasonal/temporary wages	\$ 15,000	\$ 24,759	165%
Standby	\$ 9,400	\$ 4,660	50%
Commissioner's compensation and benefits	\$ 87,163	\$ 45,222	52%
Overtime - Permanent EE's	\$ 9,500	\$ 4,959	52%
Employee benefits & payroll taxes	\$ 404,865	\$ 214,413	53%
Employee Uniforms	\$ 4,000	\$ 1,093	27%
Legal fees	\$ 35,000	\$ 17,311	49%
Insurance	\$ 5,200	\$ 50	1%
Outside services	\$ 125,000	\$ 59,969	48%
State audit	\$ 9,500	\$ -	0%
Miscellaneous expense	\$ 19,000	\$ 13,063	69%
Telephone & communication	\$ 22,000	\$ 9,982	45%
Office supplies	\$ 12,000	\$ 4,202	35%
Copier	\$ 5,500	\$ 1,497	27%
Memberships & dues	\$ 28,500	\$ 26,761	94%
Advertising	\$ 8,000	\$ 3,528	44%
Marketing	\$ 31,000	\$ 17,802	57%
IT Supplies & Services	\$ 35,000	\$ 12,794	37%
Concerts in the park	\$ 18,000	\$ 5,543	31%
Wheels & Wings	\$ 5,000	\$ -	0%
Fuel expense	\$ 11,000	\$ 5,711	52%
Maintenance & Supplies (Janitorial)	\$ 1,400	\$ 454	32%
Maintenance (Office)	\$ 3,000	\$ 1,229	41%
Maintenance (Grounds & Equip)	\$ 400	\$ 668	167%
Utilities	\$ 15,500	\$ 6,602	43%
Postage	\$ 1,800	\$ 842	47%
Registration fees	\$ 8,000	\$ 3,375	42%
Promotional Hosting	\$ 2,000	\$ -	0%
Travel	\$ 15,500	\$ 4,212	27%
Meeting Room Deposit Return	\$ -	\$ 940	
Taxes	\$ 1,000	\$ 19	2%
Publications	\$ 700	\$ 231	33%
Printing and binding	\$ 3,900	\$ 3,900	100%
Continuing education	\$ 8,000	\$ 4,633	58%
Wellness benefits	\$ 6,000	\$ 936	16%
<b>Total General &amp; Administrative Expenses</b>	<b>\$ 1,812,234</b>	<b>\$ 928,147</b>	<b>51.2%</b>

<b>Total G&amp;A Expenses</b>	<b>\$ 1,797,234</b>	<b>\$ 914,737</b>
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## 2018 Budget vs Actual

### Airport Revenues:

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Hangar Rentals	\$ 239,628	\$ 118,106	49.3%
Tiedown Rentals	\$ 2,244	\$ 825	36.7%
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### Airport Expenditures:

	2018 Budget	Actual	50.0%
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Insurance	\$ 29,000	\$ 867	3.0%
Utilities	\$ 17,000	\$ 8,703	51.2%
Internet	\$ 1,050	\$ 639	60.9%
Clean Water Tax	\$ 5,000	\$ 4,976	99.5%
Maintenance (grounds)	\$ 4,500	\$ 2,260	50.2%
Maintenance (structures)	\$ 5,000	\$ 1,938	38.8%
Maintenance (equipment)	\$ 3,000	\$ 1,087	36.2%
Misc Expenses	\$ 300	\$ 136	45.4%
Fuel Expense	\$ 110,000	\$ 64,266	
Fuel Credit Card Expense	\$ 4,125	\$ 2,443	
<b>Total Airport Expenditures</b>	<b>\$ 281,331</b>	<b>\$ 148,497</b>	<b>52.8%</b>
<b>Net Income</b>	<b>\$ 159,599</b>	<b>\$ 80,791</b>	<b>50.6%</b>

48.9%

2018 Budget vs Actual

*Marina Revenues:*

	2018 Budget	Actual	50.0%
Marina fees	\$ 549,134	\$ 281,754	51.3%
Waverunner fees	\$ 13,000	\$ 9,348	71.9%
Set up fees	\$ 9,000	\$ 6,710	74.6%
LR tickets	\$ 25,000	\$ 6,818	27.3%
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<b>Total Marina Revenues</b>	<b>\$ 928,469</b>	<b>\$ 433,955</b>	<b>46.7%</b>

51.4%

*Marina Expenditures:*

	2018 Budget	Actual	50.0%
Payroll	\$ 197,525	\$ 83,826	42.4%
Maintenance (Equipment)	\$ 9,000	\$ 3,995	44.4%
Maintenance (Structures)	\$ 8,000	\$ 390	4.9%
Advertising	\$ 5,000	\$ 2,538	50.8%
Outside services	\$ 9,500	\$ 5,457	57.4%
Legal	\$ 2,000	\$ -	0.0%
Supplies	\$ 12,000	\$ 7,032	58.6%
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Equipment Fuel	\$ 1,500	\$ 545	36.4%
Security	\$ 3,000	\$ -	0.0%
Insurance	\$ 51,500	\$ -	0.0%
Utilities	\$ 39,000	\$ 17,995	46.1%
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Maintenance (Docks)	\$ 8,000	\$ 1,748	21.9%
Maintenance (Grounds)	\$ 5,000	\$ -	0.0%
Fuel Expense	\$ 165,000	\$ 30,635	
Fuel Credit Card Expense	\$ 4,500	\$ 732	
<b>Total Marina Expenditures</b>	<b>\$ 534,525</b>	<b>\$ 157,750</b>	<b>29.5%</b>

34.6%

<b>Net Income</b>	<b>\$ 393,944</b>	<b>\$ 276,205</b>	<b>70.1%</b>
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2018 Budget vs Actual

*Real Estate/IP Revenues:*

	2018 Budget	Actual	50.0%
IP Ground leases	\$ 423,253	\$ 240,748	56.9%
IP spur track leases	\$ 12,789	\$ 6,369	49.8%
Bldg 3 - Kemira	\$ 106,158	\$ 53,697	50.6%
Bldg 4 - Pump Dynamics	\$ 68,598	\$ 33,300	48.5%
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Westlie Ford	\$ 155,052	\$ 77,526	50.0%
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<b>Total Real Estate/IP Revenues</b>	<b>\$ 2,203,971</b>	<b>\$ 1,078,850</b>	<b>49.0%</b>

*Real Estate/IP Expenditures:*

	2018 Budget	Actual	50.0%
Payroll	\$ 313,618	\$ 133,428	42.5%
Advertising	\$ 9,000	\$ 5,025	55.8%
Outside Services	\$ 28,000	\$ 20,319	72.6%
Legal fees	\$ 15,000	\$ 6,589	43.9%
Real Estate Commission Expense	\$ 46,170	\$ 34,478	74.7%
Supplies	\$ 15,000	\$ 4,267	28.4%
Fire System Monitoring	\$ 12,000	\$ 6,897	57.5%
Insurance	\$ 90,000	\$ 3,280	3.6%
Utilities	\$ 33,000	\$ 12,894	39.1%
Stormwater	\$ 6,900	\$ -	0.0%
Internet	\$ 1,400	\$ 813	58.1%
Maintenance (Grounds)	\$ 18,000	\$ 9,040	50.2%
Maintenance (Levee)	\$ 47,000	\$ 25,145	53.5%
Misc Expenses	\$ 1,000	\$ -	0.0%
Maintenance (Structures)	\$ 30,000	\$ 10,949	36.5%
Maintenance (Pumps)	\$ 3,000	\$ 4,012	133.7%
Maintenance (Equipment)	\$ 5,000	\$ 4,135	82.7%
Maintenance (Rail)	\$ 2,500	\$ 1,188	47.5%
Tenant Security Deposit	\$ -	\$ 1,776	
<b>Total Real Estate/IP Expenditures</b>	<b>\$ 676,588</b>	<b>\$ 284,236</b>	<b>42.0%</b>
<b>Net Income</b>	<b>\$ 1,527,383</b>	<b>\$ 794,613</b>	<b>52.0%</b>



## 2018 Budget vs Actual

### *Park Revenues:*

	2018 Budget	Actual	50.0%
Park & Trail Use Fees	\$ 5,000	\$ 4,195	83.9%
Adopt a Bench Program	\$ -	\$ 6,000	
<b>Total Park Revenues</b>	<b>\$ 5,000</b>	<b>\$ 10,195</b>	<b>203.9%</b>

### *Park Expenditures:*

	2018 Budget	Actual	50.0%
Payroll	\$ 81,279	\$ 26,755	33%
Outside Services	\$ 2,000	\$ 843	42%
Marketing	\$ 3,000	\$ 1,575	53%
Supplies	\$ 4,000	\$ 461	12%
Janitorial	\$ 4,000	\$ 1,934	48%
Utilities	\$ 10,000	\$ 3,591	36%
Insurance	\$ 2,800		0%
Maintenance (grounds)	\$ 10,000	\$ 5,320	53%
Maintenance (equipment)	\$ 6,000	\$ 1,535	26%
Maintenance (structures)	\$ 2,000	\$ 360	18%
Misc. Expense	\$ 500		0%
<b>Total Park Expenditures</b>	<b>\$ 125,579</b>	<b>\$ 42,374</b>	<b>33.7%</b>
<b>Net Income</b>	<b>\$ (120,579)</b>	<b>\$ (32,179)</b>	<b>26.7%</b>